

PRICE LIST

(PRICE LEVEL CODE 950)

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
Transit 150 XL	K1Z	Transit 150 XL Passenger Van Low Roof 60/40 Pass. 130 WB	\$ 34,048	\$ 35,840
	K1Y	Transit 150 XL Passenger Van Low Roof Sliding Pass. 130 WB	34,191	35,990
	K1C	Transit 150 XL Passenger Van Med Roof Sliding Pass. 130 WB	35,568	37,440
Transit 350 XL	X2Z	Transit 350 XL Passenger Van Low Roof 60/40 Pass. 148 WB	37,592	39,570
	X2Y	Transit 350 XL Passenger Van Low Roof Sliding Pass. 148 WB	37,735	39,720
	X2C	Transit 350 XL Passenger Van Med Roof Sliding Pass. 148 WB	39,112	41,170
	X2X	Transit 350 XL Passenger Van High Roof Pass Slide 148 WB	40,489	42,620
	U4X	Transit 350 XL Passenger Van High Roof Pass Slide 148EL	41,582	43,770
Transit 150 XLT	K1Z	Transit 150 XLT Passenger Van Low Roof 60/40 Pass. 130 WB	35,278	37,135
	K1Y	Transit 150 XLT Passenger Van Low Roof Sliding Pass. 130 WB	35,421	37,285
	K1C	Transit 150 XLT Passenger Van Med Roof Sliding Pass. 130 WB	36,798	38,735
Transit 350 XLT	X2Z	Transit 350 XLT Passenger Van Low Roof 60/40 Pass. 148 WB	38,822	40,865
	X2Y	Transit 350 XLT Passenger Van Low Roof Sliding Pass. 148 WB	38,964	41,015
	X2C	Transit 350 XLT Passenger Van Med Roof Sliding Pass. 148 WB	40,342	42,465
	X2X	Transit 350 XLT Passenger Van High Roof Pass Slide 148 WB	41,719	43,915
	U4X	Transit 350 XLT Passenger Van High Roof Pass Slide 148EL	42,812	45,065
ALL MODELS	—	Destination and Delivery	1,495	1,495

	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE		99M	3.7L Ti-VCT V6	Std	Std
		99G	3.5L EcoBoost V6	\$ 1,697	\$ 1,865
		99V	3.2L I5 Diesel over 3.7L Ti-VCT (99M)	3,636	3,995
TRANSMISSION		446	6-Speed Automatic Overdrive with SelectShift	Std	Std
AXLE		X73	3.73 Standard Axle Ratio - w/ 3.7L V6, DRW 3.5L V6, DRW 3.2L I5	Std	Std
		X41	4.10 Standard Axle Ratio - w/ 3.7L V6	Std	Std
		X31	Standard Axle Ratio - w/ 3.5L V6	Std	Std
			Standard Axle Ratio - w/ 3.2L I5	Std	Std
		X41	Optional Axle Ratio - w/ 3.7L V6	41	45
		X73	Optional Axle Ratio - w/ 3.2L I5	41	45
		X7L	3.73 Limited Slip Axle - w/ 3.7L V6	296	325
		X4L	Limited Slip Axle - w/ 3.7L V6	296	325
		X3L	3.31 Limited Slip Axle - w/ 3.5L V6	296	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6	296	325
AREA		425	50 State Emissions	N/C	N/C
		98C	CNG/Propane Gaseous Engine Prep Package	286	315
		98F	E-85 Flex Fuel Capable	137	150

MODEL	OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	64H	Steel with Full Silver Wheel Cover	\$ 32	\$ 35
	87B	Stainless Steel Wheel Liners	383	420
	64S	Easy To Clean Styled Aluminum Includes Locking Lug Nuts	387	425
	15C	Wheel Arch Moldings (Front only)	269	295

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MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		21G	Pewter (grey) Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	STD	STD
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	STD	STD
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XL RWB Passenger Vans	\$ 91	\$ 100
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XL LWB Passenger Vans	137	150
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XL EL-LWB Passenger Vans	182	200
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar -- Use w/ RWB Passenger Vans	91	100
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar -- Use w/ LWB Passenger Vans	137	150
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar -- Use w/ EL-LWB Passenger Vans	182	200
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests -- Use w/ RWB Passenger Vans	387	425
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests -- Use w/ LWB Passenger Vans	432	475
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests -- Use w/ LWB-EL Passenger Vans	478	525
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - - Use w/ RWB Passenger Vans	387	425
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - - Use w/ LWB Passenger Vans	432	475
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - - Use w/ EL-LWB Passenger Vans	478	525
		21H	Pewter (grey) Leather 10-way power driver and front-passenger seats with driver-side and front-passenger-side airbags and inboard armrests -- Use w/ XLT Passenger Vans	1,310	1,440
		21P	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	41	45
		21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ RWB Passenger Vans	596	655
		21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ LWB Passenger Vans	641	705
		21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ EL-LWB Passenger Vans	687	755
		21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ RWB Passenger Vans	596	655
		21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ LWB Passenger Vans	641	705
		21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests -- Use w/ EL-LWB Passenger Vans	687	755
		21S	Charcoal Leather 10-way power driver and front-	\$ 1,310	\$ 1,440

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		92A	passenger seats High Strength Laminated Glass - Optional on RV Prep Package	1,033	1,135
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(778)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,010)	(1,110)
		96X	(Less) 1-Passenger Seat or 2-Passenger Seats.	(778)	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat.	N/C	N/C
		96N	(4) 10-Passenger Seats, Second row double seat, Third row single/double seat and Fourth row triple wide seat.	1,138	1,250
		96P	(6) 15-Passenger Seats, Second row triple narrow seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seats.	1,361	1,495
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	N/C	N/C
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(309)	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat.	1,361	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat.	(232)	(255)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat.	(309)	(340)

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Alternator - Heavy-Duty 220-amp with gas, 210-amp with diesel	\$ 237	\$ 260
		Alternator - Heavy-Duty 220-amp with gas, 210-amp with diesel -- Use w/ 57G & 99M/99G	N/C	N/C
	87E	Auxiliary Fuse Panel	59	65
		Auxiliary Fuse Panel -- Use with 67C	N/C	N/C
	63E	Battery - Dual Heavy-Duty Batteries	269	295
		Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine	STD	STD
	63X	Battery - Single Absorbed Glass Mat	114	125
	41H	Engine Block Heater - Included with 99V Diesel Engine No Charge	N/C	N/C
		Engine Block Heater	68	75
	98D	Manual Regen Initiation	228	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	341	375
	66P	SecuriLock Passive Anti-Theft System with Engine Immobilizer	68	75
	59D	Perimeter Anti-Theft Alarm	141	155
	153	Front License Plate Bracket	N/C	N/C
	542	Short Arm Power Fold/Adjust Heated Aero Mirror w/Turn Signals (All Self Color) - Van/Passenger Van	205	225
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	59	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	201	220
	43R	Reverse Sensing System	269	295
	68H	Running Board	146	160
	67D	Trailer Brake Controller (TBC)	209	230
	17F	Windows-All-Around, fixed (RWB and LWB)	STD	STD
	17G	Windows-All-Around with 4th row flip-open glass	STD	STD
	17H	Windows-All-Around with 2nd row driver-side flip-open glass	87	95
	17K	Windows-All-Around with 2nd row driver and passenger-side flip-open glass	173	190
	17J	Windows-All-Around with 2nd row driver and passenger-side flip-open glass and 4th row vent	173	190
	17F	Windows-All-Around, fixed (EL variants)	410	450
	57N	Rear-Window Defroster	159	175
		Rear-Window Defroster w/ 92E	Incl.	Incl.
	92E	Privacy Tint (All Around - w/17F/G/H/J/K) incl. Rear-Window Defrost	614	675
	92B	Tinted Glass - Optional on RV Prep Package	182	200
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	91	100
	62A	Auxiliary Heater Prep Package (Not available with 57G)	59	65

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	60C	Cruise Control with Message Center	\$ 296	\$ 325
		Cruise Control with Message Center (w/ 21H or 21S)	N/C	N/C
		Cruise Control with Message Center (w/ 99V)	Incl.	Incl.
	16G	Carpet, Front w/ Passenger Van XLT	Incl.	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	114	125
	16E	Vinyl Floor Covering - Front and Rear - Passenger Van XLT	N/C	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	STD	STD
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	68	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	68	75
	62B	MyKey	4	5
	90C	Power Inverter - 12V to 110V	91	100
	90B	Powerpoint - 12V rear	STD	STD
	67C	High Capacity Upfitter Switches with High Spec Interface Connector	78	85
	66B	Smoker's Package	36	40
	61A	Builders Prep Package -- Use w/ XL RWB Passenger Vans	(542)	(595)
		Builders Prep Package -- Use w/ XL LWB Passenger Vans	(874)	(960)
		Builders Prep Package -- Use w/ XL EL-LWB Passenger Vans	(1,128)	(1,240)
		Builders Prep Package -- Use w/ XLT RWB Passenger Vans	(582)	(640)
		Builders Prep Package -- Use w/ XLT LWB Passenger Vans	(929)	(1,020)
		Builders Prep Package -- Use w/ XLT EL-LWB Passenger Vans	(1,192)	(1,310)
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	STD	STD
	53B	Heavy Duty Trailer Tow Package	442	485
		Heavy Duty Trailer Tow Package -- Use w/ RV Prep	173	190
	43E	Rear Bumper - Black, molded-in-color without integral step.	N/C	N/C
		Standard on Medium & High Roof. Optional on Low Roof		
	68L	Power Running Board	855	940
	59B	Tow / Haul Mode with Trailer Wiring Provisions	269	295
	41C	Lane Keeping Alert with Driver Alert	341	375
	53K	Modified Vehicle Wiring System and Kit	36	40
		Modified Vehicle Wiring System and Kit when 67C, 63C and 63E Ordered	Incl.	Incl.
		Modified Vehicle Wiring System and Kit w/ 61A, 47D, and 87E	Incl.	Incl.
	18B	Autolamps with Rain Sensing Wipers	178	195
	47D	RV Prep Package -- Use w/ RWB Passenger Vans	(678)	(745)
		RV Prep Package -- Use w/ LWB Passenger Vans	(1,010)	(1,110)
		RV Prep Package -- Use w/ EL-LWB Passenger Vans	(1,265)	(1,390)
	86B	Front floor mat -- Use w/ XL Passenger Vans	27	30
		Front floor mat -- Use w/ XLT Passenger Vans	N/C	N/C
	86N	VP - All weather floor mat	55	60
	52C	VP - Keyless Entry Keypad	87	95
	43B	VP - Backup Alarm	114	125
	68B	VP - Remote Start (Non-PEPS)	451	495
	PGN	White Gold (Metallic) paint	137	150
	PN1	Blue Jeans (Metallic) paint	137	150
	PUX	Ingot Silver (Metallic) paint	137	150
	PW6	Green Gem (Metallic) paint	137	150
PJ7	Magnetic (Metallic) paint	137	150	
59C	Programmable Battery Guard/Enhanced Cut-off Relay	237	260	
90G	Push Down Manual Parking Brake	178	195	
68J	Extended Length Running Boards	596	655	
76E	DRW Alloy Forged Wheel Package	673	740	
PD1	Stone Gray (Metallic) paint	137	150	
	AUDIO			
58V	(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD - - Use w/ Passenger Van XL	118	130	
	(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD - - Use w/ 61A	Incl.	Incl.	
	(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD - - Use w/ Passenger Van XLT	STD	STD	
58W	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XL	296	325	
	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XL w/ 61A	178	195	
	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XLT	178	195	
58X	(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC® with MyFord® -- Use w/ Passenger Van XL	605	665	

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AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC® with MyFord® -- Use w/ Passenger Van XL w/ 61A	\$ 487	\$ 535
		(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC® with MyFord® -- Use w/ Passenger Van XLT	314	345
	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC®, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XL	783	860
		(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC®, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XL w/ 61A	664	730
		(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC®, HD, and SiriusXM® Satellite Radio -- Use w/ Passenger Van XLT	491	540
	584	(28) SYNC 3®, Nav, 6-in MFD, HD, SiriusXM® Satellite Radio, and LDW -- Use w/ Passenger Van XL	1,742	1,915
		(28) SYNC 3®, Nav, 6-in MFD, HD, SiriusXM® Satellite Radio, and LDW -- Use w/ Passenger Van XL w/ 61A	1,625	1,785
		(28) SYNC 3®, Nav, 6-in MFD, HD, SiriusXM® Satellite Radio, and LDW -- Use w/ Passenger Van XLT	1,452	1,595
	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth® interface	123	135
	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 32	\$ 35
	64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	32	35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	72	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	72	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	72	80
	942	Daytime Running Lamps - Fleet only	41	45
	54A	Manual Short Arm Mirrors	N/C	N/C
	67E	Center Console – Partial (Fleet option)	55	60
	61B	(AB) Decal #1 – Up to 15 ft2	319	350
	61H	(AC) Decal #2 – Up to 25 ft2	451	495
	61D	(AD) Decal #3 – Up to 45 ft2	633	695
	61E	(AE) Decal #4 – Up to 70 ft2	906	995
	61F	(AF) Decal #5 – Up to 95 ft2	1,270	1,395