

STANDARD PAGE - FLEET VEHICLES 8475

(Use separate page for each package)

DEALER NAME_ FALLO FORD

Specify State's Vehicle Item Number: 5.4B 2019 HIGHLANDER HYBRID AWD

(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)

Specify MANUFACTURER, MODEL NAME, YEAR & BODY MODEL CODE:	Base Price for RENO/CARSON CITY	Base Price for LAS VEGAS
2019 HIGHLANDER HYBRID LE AWD	\$ 35,737.00	\$ 36,737.00
2019 HIGHLANDER HYBRID XLE AWD	\$ 40,257.00	\$ 41,257.00
2019 HIGHLANDER HYBRID LIMITED AWD	\$ 43,364.00	\$ 44,364.00
2019 HIGHLANDER HYBRID PLATINUM AWD	\$ 46,151.00	\$ 47,151.00

State vehicle miles per gallon (MPG):TBD

State manufactures warranty: 3 YEAR/36K MILES

Specify engine size and emission rating: TBD

Includes Minimum Standard Equipment Listed: Yes No If no, state exception
(Refer to page 6 of bid)

Exterior Color: List available colors:

BLIZZARD PEARL \$395, PREDAWN GREY MICA, CELESTIAL SILVER, MIDNIGHT BLACK,
OOH LA LA ROUGE MICA, TOASTED WALNUT, ALUMINA JADE METALLIC,
SHORELINE BLUE PEARL

Seats, Cloth: List available colors:

ALMOND, ASH, BLACK

GVW:

(When Applicable)

WHEELBASE:

/hen Applicab

ITEMIZED OPTION PAGE ~ FLEET

(Use separate page for each package)

DEALER NAME_FALLON FORD

DEDUCT AMOUNT

REAR SEAT DVD	\$	1,556.00	\$-
ABS Brake System	INC		\$-
Air Conditioning	INC		\$-
Cruise Control	INC		\$-
Diesel Engine	NA		\$-
ALL WHEEL DRIVE	INC		\$-
ALL WEATHER FLOOR LINER	\$	165.00	\$-
ALL WEATHER LINER, CARPET MATS/CARGO MAT	\$	270.00	
TOW Hitch Receiver	\$	530.00	\$-
CARGO COVER	\$	129.00	\$-
Keyless Entry w/Fob	INC		\$-
DOOR EDGE GUARDS	\$	75.00	\$-
Power Mirrors	INC		\$-
Power Locks	INC		\$-
Power Windows	INC		\$-
Radio; AM/FM Stereo	INC		\$-
PAINT PROTECTION FILM	\$	219.00	\$-
RUNNINGBOARDS	\$	399.00	\$-
Tire, Spare, Full Size	INC		\$-
ROOF RACK CROSS BARS		\$ 250.00	
WHEEL LOCKS	\$	50.00	
CARGO NET	\$	35.00	\$-
REAR BUMPER PROTECTOR	\$	99.00	\$-
FIRST AID KIT	\$	20.00	\$-
BODY SIDE MOLDINGS	\$	125.00	\$-

Delivery charge for other than Reno or Las Vegas (i.e. Ely) \$ 1.00

per mile.